

O'Neil Financial Services Agency, Inc Presents:

## **ALLSTATE DEALER SERVICE SEMINAR COMING TO COLUMBUS!**

Trainers provide real world techniques and solutions to the everyday situations your F&I managers face. We provide cutting edge programs designed to help turn your managers into sales pros, fully equipped to overcome sales objections and help increase F&I product penetration. Allstate Dealer Services (ADS) trainers are committed to the growth and success of your agency and the advancement of your dealership's employees.

This is a highly focused class designed to help give the attendee the confidence to competently and compliantly present products to every customer every time while mastering the ability to handle objections.

- Increase revenue
- Develop legal and compliant selling practices
- Enhance customer satisfaction
- Produce professional F&I Managers
- Improve internal dealer relations
- Provide product knowledge
- Build effective sales delivery processes

### **Location:**

Allstate  
6500 Emerald Parkway  
Dublin, OH 43016

### **Date & Time:**

March 6<sup>th</sup>, 7<sup>th</sup>, & 8<sup>th</sup> - Complete 3-day class  
Tuesday, Wednesday, & Thursday  
9:00am - 5:00pm

Fax this form to 614-898-5412 or email [office@eoneil.com](mailto:office@eoneil.com)

Name: \_\_\_\_\_

Dealership: \_\_\_\_\_

Email: \_\_\_\_\_

Cell Phone: \_\_\_\_\_